

United States Air Force

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The Power of Information: Modernizing Our Digital Forecast Adaptive Foundations for Foreign Military Sales

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Schatten Douglas
Contracting eBusiness

16 April 2024

Agenda

- **Scope**
- **Data Analytics / Data Visualization**
- **Good Data Visualization vs Data Management**
- **Data Analytics vs Business Intelligence**
- **Foreign Military Sales (FMS) Integration Systems Data Flows**
- **FMS Action Plan Execution Overview**
- **Adaptive Opportunities: Policy**
- **Identified Systems Overview**
- **Conclusion**



Scope



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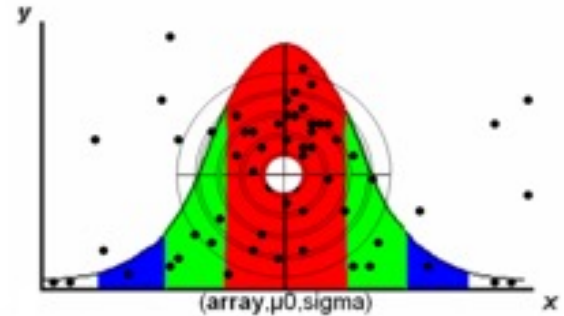
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Foreign Military Sales (FMS)-Acquisition Integration System

Purpose: Demonstrate projected Foreign Military Sales (FMS)-Acquisition Integration System solutions to provide acquisition lifecycle visibility of Major Defense Equipment (MDE) deliveries

- **Requirements for a system demonstrator**
 - Demonstrate a target solution to associate data with FMS case identifier/case lines
 - Demonstrate a target solution to integrate FMS lifecycle acquisition data
 - Demonstrate a target prototype dashboard to visualize the integrated data



- Create actionable Visibility / Data Transparency of Investments
- Identify OPPORTUNITIES to deliver capabilities to the Joint Warfighter
 - Assist in constructing Key Performance Indicator (KPI)

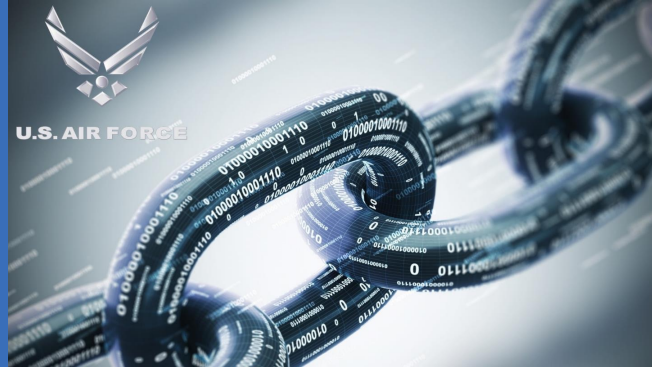
“The more we can see, the less we have to own to be in control.” John A. Deighton



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Data Analytics / Data Visualization



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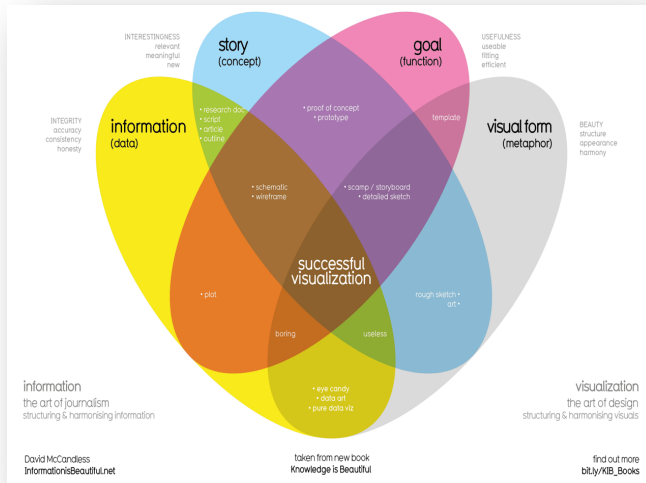
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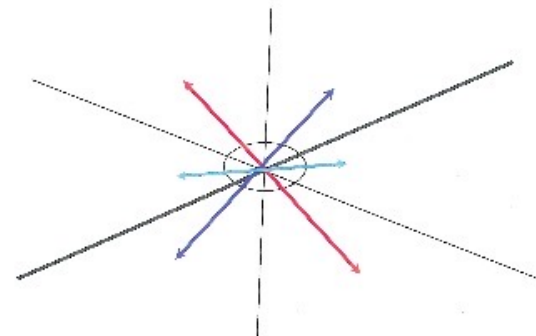
Data Visualization vs Data Analytic Triangulation

- Using **'Tools not Rules'** for enabling visualization of data that will only be as effective as the thought and preparation put into it.
- **Data analytic triangulation** performed allows for the creation of the data set being visualized from **multiple view paths**.

Example:



Triangulation & Multiple View Paths



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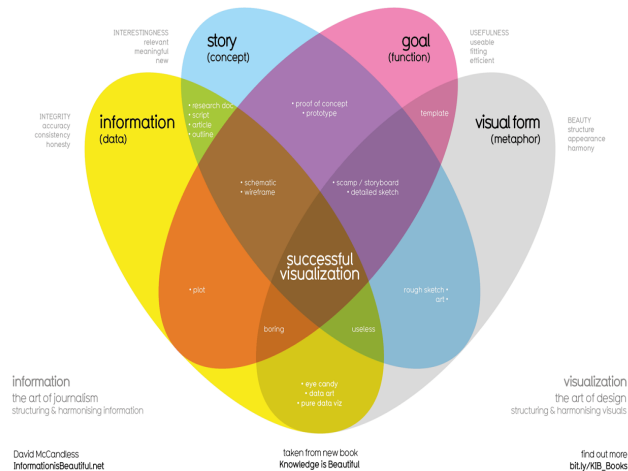
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Good Visualization vs Data Management Processes

Develops data visualizations using the Big “A” strategic/tactical decision-making processes.

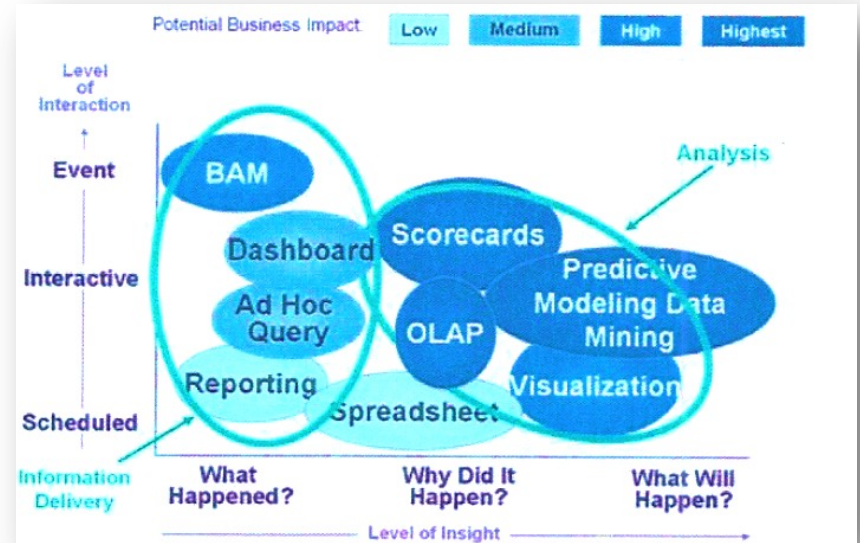
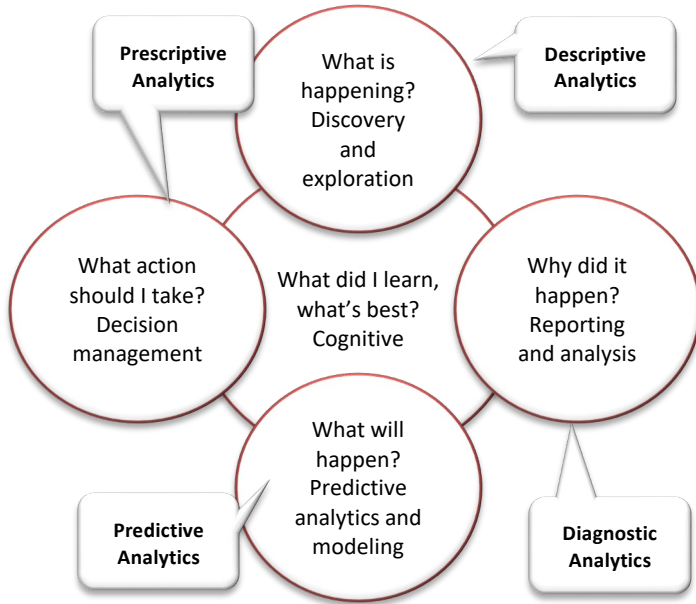
Example:



Data Analytics vs Business Intelligence Capabilities

Develops data visualizations from questions using state-of-the-art technologies.

Example:



Foreign Military Sales Integration Systems Data Flows

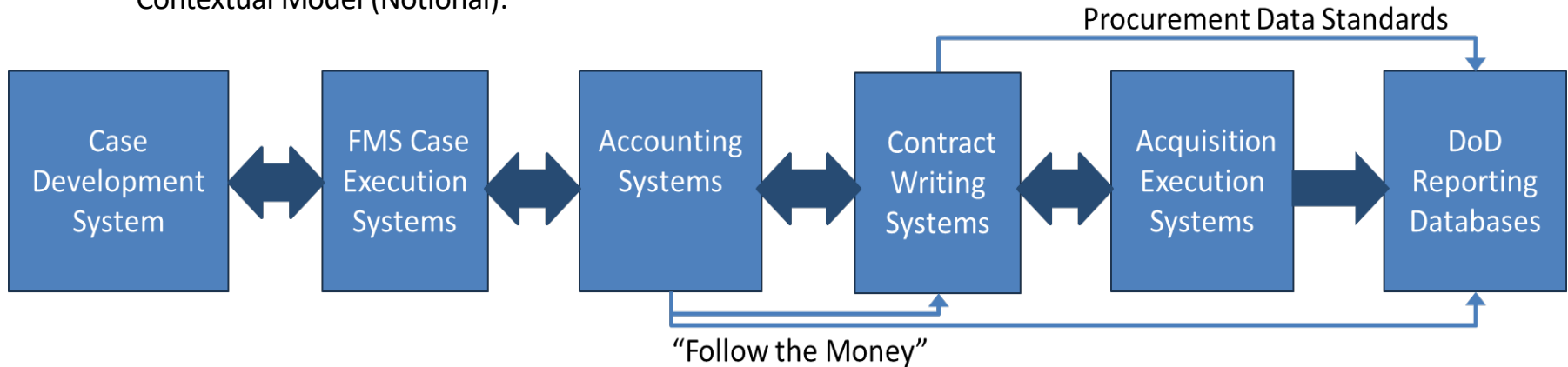


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Foreign Military Sales (FMS)-Integration Systems Data Flow

Contextual Model (Notional):



“The more we can see, the less we have to own to be in control.” John A. Deighton



Foreign Military Sales Action Plan Overview

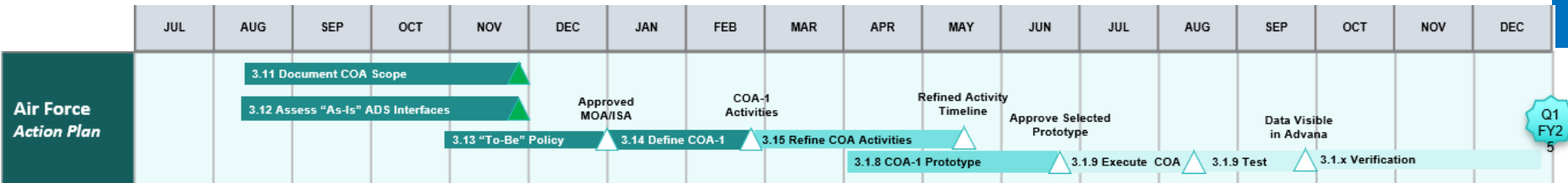


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Foreign Military Sales (FMS)-Action Plan Execution Overview



Legend

Multiple Date Task

Accomplished:

- Identified needs and expectations.
- Developed Executable Action Plan.
- Published Contracting Data Access and Security Policy memorandum
- Continuous Process Improvement of Action Plan project Data Standards/Policies.

Next Steps:

- Contract Mapped Fields (TT-058 Data)
- Formalize Memorandum of Agreement & Interconnection Security Agreement document (in progress)*
- Verify that FMS data is visible in DoD dashboard (in progress)*prototype

*Action Plan project Data completion dependent on TT-058 (data) outcomes.



Adaptive Opportunities: Policy



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A Contract As Most People See It

Continuous Process Improvement of Data Access & Security Policy

Unrestricted & Restricted



PART I - THE SCHEDULE SECTION B - SUPPLIES OR SERVICES AND PRICES/CO		Unrestricted	
0001	1 Lot	Restricted	\$10,500,000.00
		Unrestricted	\$10,500,000.00
Noun:	1510	Unrestricted	
ACRN:	N - Not Applicable	Unrestricted	
Contract type:	R - COST PLUS AWARD FEE	Unrestricted	
Inspection:	SOURCE	Unrestricted	
Acceptance:	SOURCE	Unrestricted	
FOB:	DESTINATION	Restricted	
Descriptive Data:			
This LIN ties to Overrun LIN 2007 - EMD Basic Overrun.			
Contractor is to perform NRE in accordance with the State of Work incorporated via Section C.			
000101	Funding Info Only	AA	\$6,500,000.00
000102	Funding Info Only	AB	\$3,000,000.00
000103	Funding Info Only	AE	\$1,000,000.00
000104	Funding Info Only	AG	\$0.00

PART I - THE SCHEDULE SECTION B - SUPPLIES OR SERVICES AND PRICES/CO		Unrestricted	
ITEM	SUPPLIES OR SERVICES	Qty. Purch Unit	Unit Price Total Item Amount
0002	DATA (NSP)	1 Lot	NSP NSP
	AA		
Noun:	N - Not Applicable		
ACRN:	A		
PSC:	R - COST PLUS AWARD FEE		
NSN:	DESTINATION		
DD1423 is Exhibit:	DESTINATION		
Contract type:	SOURCE		
Inspection:			
Acceptance:			
FOB:			
Descriptive Data:			
Contractor shall provide data in accordance with updated A Contract Data Requirements List, DD Form 1423, dated 9 Feb 2023. This is a separately priced (NSP) item. The price of this item is incorporated in the price of the LINs.			
0003	EMD PROGRAM MA	1 Lot	60,500,000.00 60,500,000.00
Noun:	N - Not Applicable		
PSC:	A		
NSN:	R - COST PLUS AWARD FEE		
DD1423 is Exhibit:	DESTINATION		
Contract type:	DESTINATION		
Inspection:	DESTINATION		
Acceptance:			
FOB:			
Descriptive Data:			
This LIN ties to Overrun LIN 2010 - EMD Program Management Overrun.			
000301	Funding Info Only	AB	\$7,000,000.00
000302	Funding Info Only	AC	\$1,500,000.00
000303	Funding Info Only	AE	\$22,500,000.00

implementing the required safeguards



Keys Improving Contracting Data Access and Security Policy



- **Executive Summary**
- **Contracting Data Sets for Defined User Groups**
- **Suggested Contracting User Groups for Business Intelligence**
- **Unrestricted or Restricted Contracting Data Element Mappings**

<u>Unrestricted or Restricted Flag</u>	<u>Data Label</u>	<u>Value Description</u>	<u>Unrestricted or Restricted Flag</u>	<u>Data Label</u>	<u>Value Description</u>
U	Action Award Type	The type of action award or modification being entered for this procurement. For example, types of actions include Purchase Orders (PO), Delivery Orders (DO), Blanket Purchase Agreement (BPA) Calls and Definitive Contracts.	R	Line Item Delivery Qty	The delivery quantity of the line item.
			R	Line Item Total Amount	The calculated total of all Purchase Request (PR) amounts and fees (if any) at the line item level.

- **Compliance Certification Contracting Access and Security Memo Template**
- **Other (i) Other Contracting Definitions;**
 - (ii) Laws, Regulations, Policy, and Areas of Interest;**
 - (iii) Other Instructions for FAR Clauses 52.204-21, 52.203-16 and DAFFARS 5303.104-4(a); and,**
 - (iv) Data Sharing Agreement**



Key safeguarding data protection and access to support continuous process improvement objectives.



DAF Contracting Data Access and Security Policy



Suggested Contracting User Groups for Business Intelligence

Targeted Defined User Groups:

- Public-Facing Data (Unrestricted)
- Procurement - Sensitive Data (Restricted)
- Masked Simulation Data (Unrestricted)



Public-Facing Data (PFD)

Example of Typical Users:

Program Managers, Financial Managers and Comptrollers, Logistics, Investigation Agencies, Auditors, Academic and Research Institutions, or other similar offices

Unrestricted

Procurement - Sensitive Data (PSD)

PSD-SSI

Example of Typical Users: Contracting Series 1102s, Active CON-IT Users, etc.



Unrestricted & Restricted

Masked Simulation Data (MSD)

Example of Typical Users:

System Architects, Solution Architects, System Designers, Artificial Intelligence (AI), Machine Learning (ML), Data Scientists, etc.

Unrestricted

Strengthening safeguarding measures in the event there is a breach or unauthorized access to contracting data.

Identified Systems

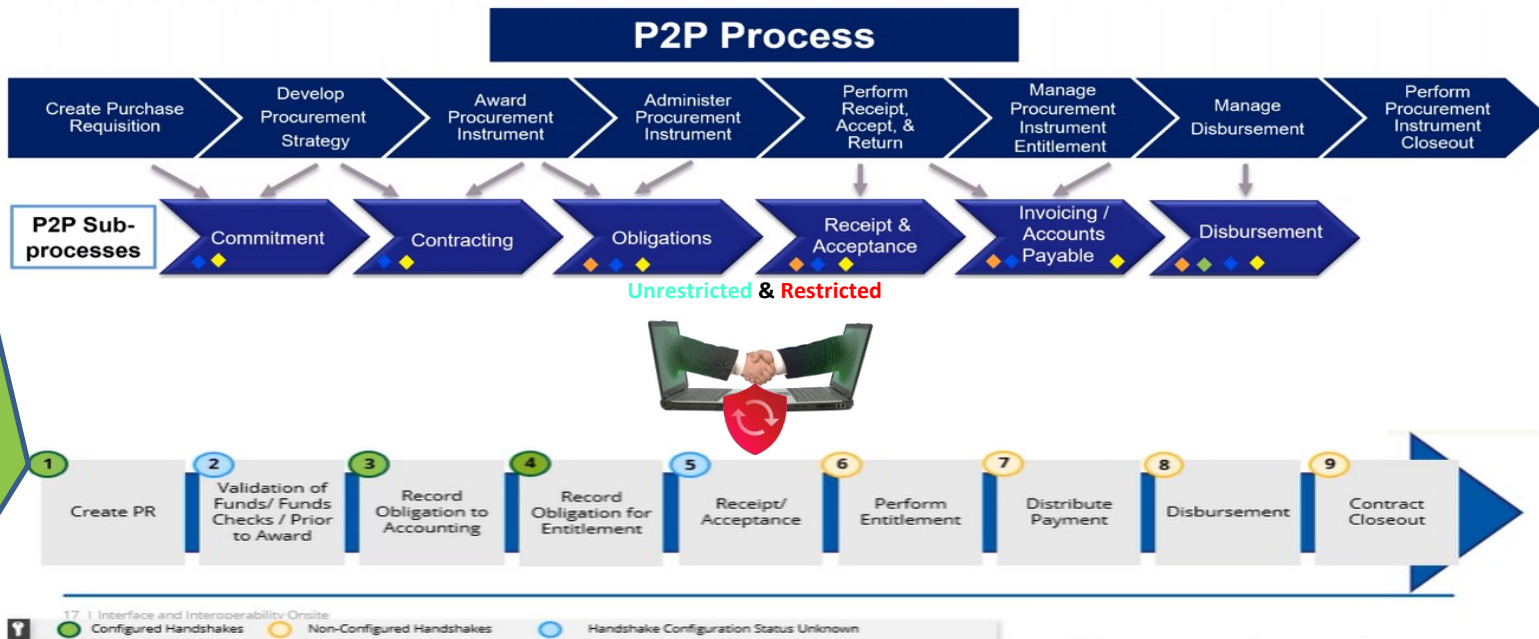


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Procure to Pay (P2P) Overview

Procure-to-Pay (P2P) encompasses business functions necessary to obtain and pay for goods and services (exclusive of payroll processes) using procurement processes and procedures outlined below:



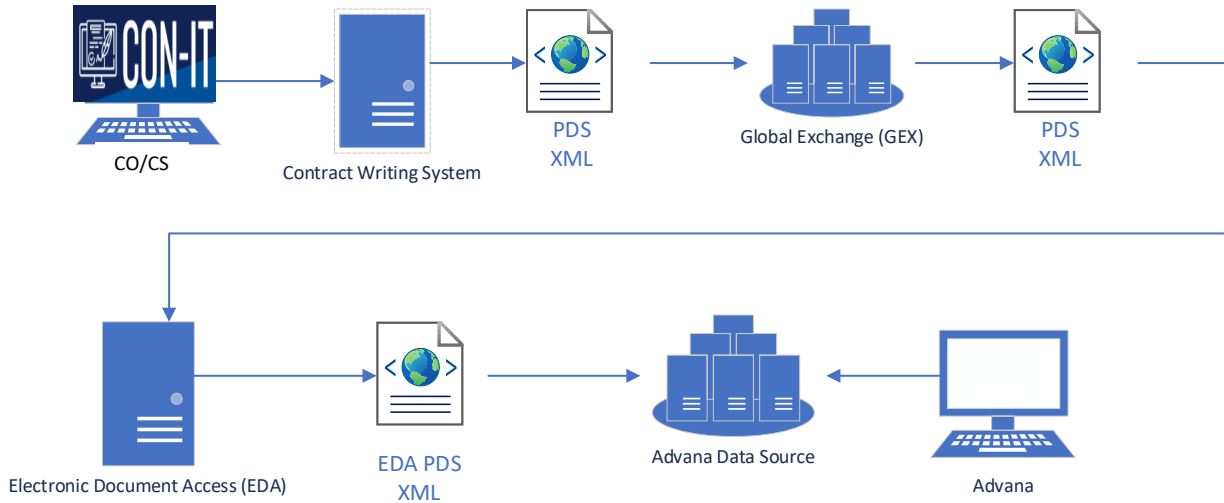
Handshake 1 is the creation of a Purchase Request (PR) [procurement] and the assignment of committed funds to that purchase request (budget/accounting)

Handshake 1 Critical Issues:

Identify what are necessary data: PR should include amending a PR after contract award. Contract does not link back to original PR by line item and PR Line item linkage do not process, this causing manual changes.

Linking Foreign Military Sales (FMS) with other P2P systems data to acquisition data is critical to accessing lifecycle status & performance of

Identified Systems



Air Force leads the way with modernization digital foundations within the DoD Procure-to-Pay (P2P) framework that integrates demanding procurement data standards.





Conclusion

Air Force leads the way by establishing long-term data/systems integration and critical thinking for accessing information that is needed to support lifecycle status and performance decisions of Foreign Military Sales cases within the Procure-to-Pay framework and our systems integration with DoD enterprise.

Data as an Asset is a Force & Speed Multiplier.



Modernizing Our Digital Forecast Adaptive Foundations

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